

GRADUATE SCHOOL OF MANAGEMENT



1996 Every year since 1996, *U.S. News & World Report* has ranked Graduate School of Management as one of the nation's top MBA programs.

1990 **2000**

2007 The Graduate School of Management breaks ground on its new, 40,000-square-foot building, to be named Maurice J. Gallagher Jr. Hall in honor of the airline executive who has given \$10 million to support the project and establish an endowment for the school. The doors will open in fall 2009.



GRADUATE SCHOOL OF MANAGEMENT

Graduate School of Management
106 AOB IV
(530) 752-7658; <http://www.gsm.ucdavis.edu>

The Graduate School of Management offers a full-time, two-year program leading to the Master of Business Administration degree. The program provides both entry-level and mid-career students with an understanding of management approaches to problem solving and an awareness of the environment within which public and private management decisions are made. Successful completion requires not only a sophisticated understanding of a variety of functional skills in finance, marketing, production, program evaluation and accounting, but also an understanding of computers, information systems and the application of scientific methods to the identification and solution of management problems.

Preparing for the Study of Management

A bachelor's degree and a strong interest in professional management are prerequisites for admission to the Graduate School of Management. The school seeks students from diverse professional and academic backgrounds and does not limit its consideration to applicants from any particular category of majors. Entry-level and mid-career applicants are considered and women and minorities are encouraged to apply.

Although the program has no specific subject prerequisites, it is strongly recommended that students complete the following course work before enrolling:

Accounting—an introductory course in financial accounting

Economics—an introductory course in microeconomics

Mathematics—an introductory course in calculus

Statistics—a course in elementary statistics

Applying for Admission

Application Deadlines

November 1

January 1

March 1

May 1

Admission is for the fall quarter only. Application materials can be obtained in the following ways:

- Apply on-line at our Web site at <http://www.gsm.ucdavis.edu>.
- Print the application materials <http://www.gsm.ucdavis.edu> or contact the Graduate School of Management at admissions@gsm.ucdavis.edu.
- Call (530) 752-7658.

Complete and return your application, with all supporting documents, by the deadlines given above. The application fee is \$100.00.

In addition to your application, you need to submit:

- Transcripts from all colleges or universities previously attended
- Graduate Management Admission Test (GMAT) taken within the last five years of the admission date. For further information and registration forms contact: Graduate Management Admission Council; (952) 681-3680; <http://www.mba.com>
- Two letters of recommendation
- Three essays on specific topics

For more information, call (530) 752-7658, or contact admissions@gsm.ucdavis.edu.

International Students

International applicants for whom English is a second language must take the Test of English as a Foreign Language (TOEFL) within the last two years and receive a minimum score of 600/paper-based or 250/computer-based test. To receive registration forms, contact TOEFL, Educational Testing Service at (877) 863-3546 or see <http://www.toefl.org>.

International students must show proof of financial support for two academic years including fees and living expenses.

Criteria for Admission

Admission to the UC Davis MBA Program is highly selective. The aim of the Admissions Committee is to select those applicants whose academic background, intellectual capability, work experience, demonstrated leadership and communication skills meet the challenging demands of the MBA program and a managerial career. Consideration of an applicant's undergraduate performance includes a review of trends in scholastic performance and areas of academic strength as well as an assessment of overall grade point averages. Admissions standards and grading policies of the schools attended are also considered. Verbal, quantitative and analytical scores on the GMAT are used to evaluate general aptitude for management study. Background and maturity as indicated by employment history, service and activity records, recommendations and the applicant's essays are factors in the committee's evaluation. Professional management experience is not required for admission but is favorably considered.

PROGRAM OF STUDY

The hallmark of the two-year UC Davis MBA program is its flexibility. Students are required to take six core courses and then choose three breadth courses to prepare them for in-depth study in their concentration. The series of core courses in the first year focuses on all basic disciplines of business—accounting, economics, finance, marketing, organizational behavior and statistics.

As early as the first year of study, students are able to integrate elective courses into their personal curriculum. Elective courses place an emphasis on real-world application of management principles. Students can focus on one or more of the “standing” concentrations, or may design their own concentration. The concentrations include accounting, agricultural management, entrepreneurship, finance, management of information systems, marketing, not-for-profit management, operations strategy, strategic management and technology management.

MBA Program for Working Professionals

In addition to the full-time program, the Graduate School of Management offers two Working Professional part-time MBA programs in Sacramento and in the Bay Area. Students enrolled in the MBA Program for Working Professionals pay a flat rate per course.

Fees are available at <http://www.gsm.ucdavis.edu>.

Application Deadline

February 1

April 1

June 1

Interviews may be scheduled once your application is submitted.

If you would like more information about this program, please contact the Graduate School of Management Admissions at (530) 752-7658 or see <http://www.gsm.ucdavis.edu>.